SkySwitch
THE SKYSWITCH
CAMCOMMAND
SOLUTION

WEBINAR PRESENTER & MODERATOR

JUSTIN BAKER

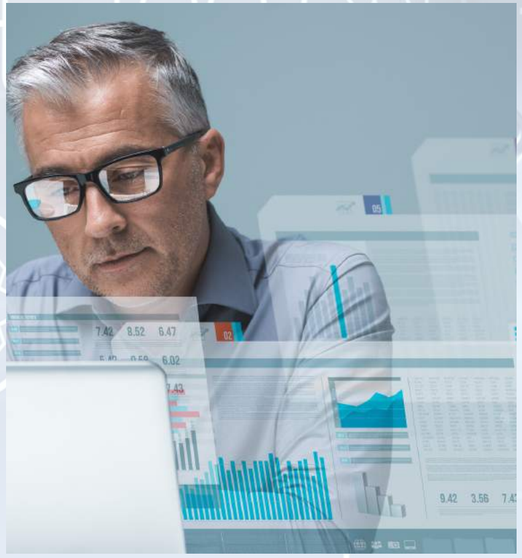
SkySwitch VSaaS Specialist

ANDY ABRAMSON

SkySwitch Chief Marketing Officer

HOW THE CAMCOMMAND SOLUTION WORKS

CLOUD-BASED VIDEO STORAGE



EASIER TO DEPLOY & MANAGE

SIGNIFICANT SAVINGS

CAMERAS THAT WORK WITH CAMCOMMAND

AMCREST
Simple. Reliable. Secure.

AXIS COMMUNICATIONS

Hanwha Techwin

AVAILABLE STORAGE PLANS

7 DAY

14 DAY

30 DAY

60 DAY

90 DAY

ADVANTAGES OF THE CAMCOMMAND SOLUTION

QUICK & EASY DEPLOYMENT

INSTANT ACCESS

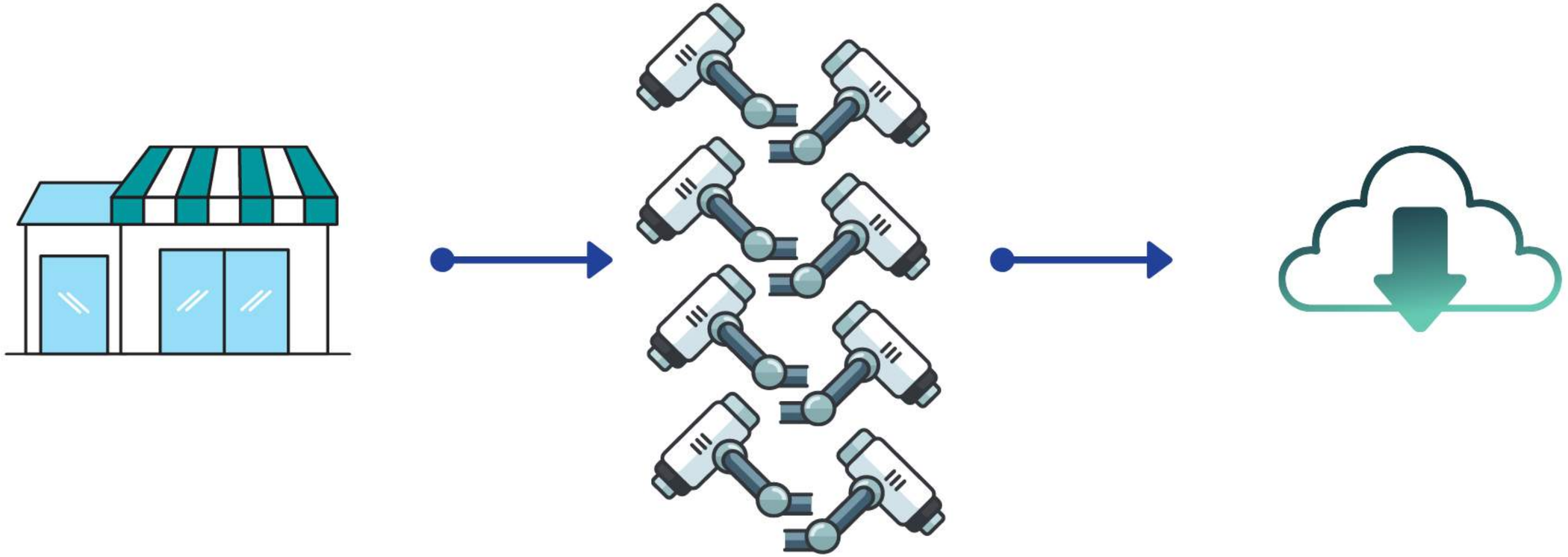
SCALABILITY

UNLIMITED CAMERA CONNECTIONS

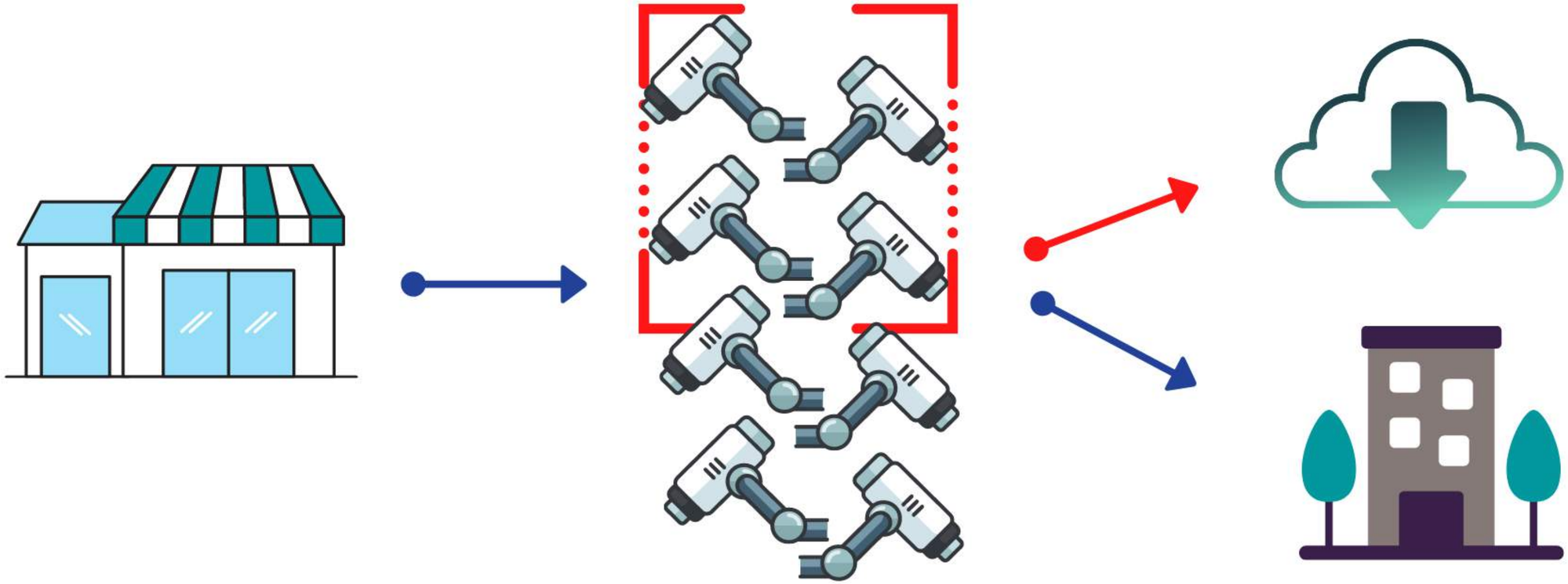
INSTANT ALERTS

DIFFERENT WAYS THAT CAMCOMMAND CAN BE DEPLOYED

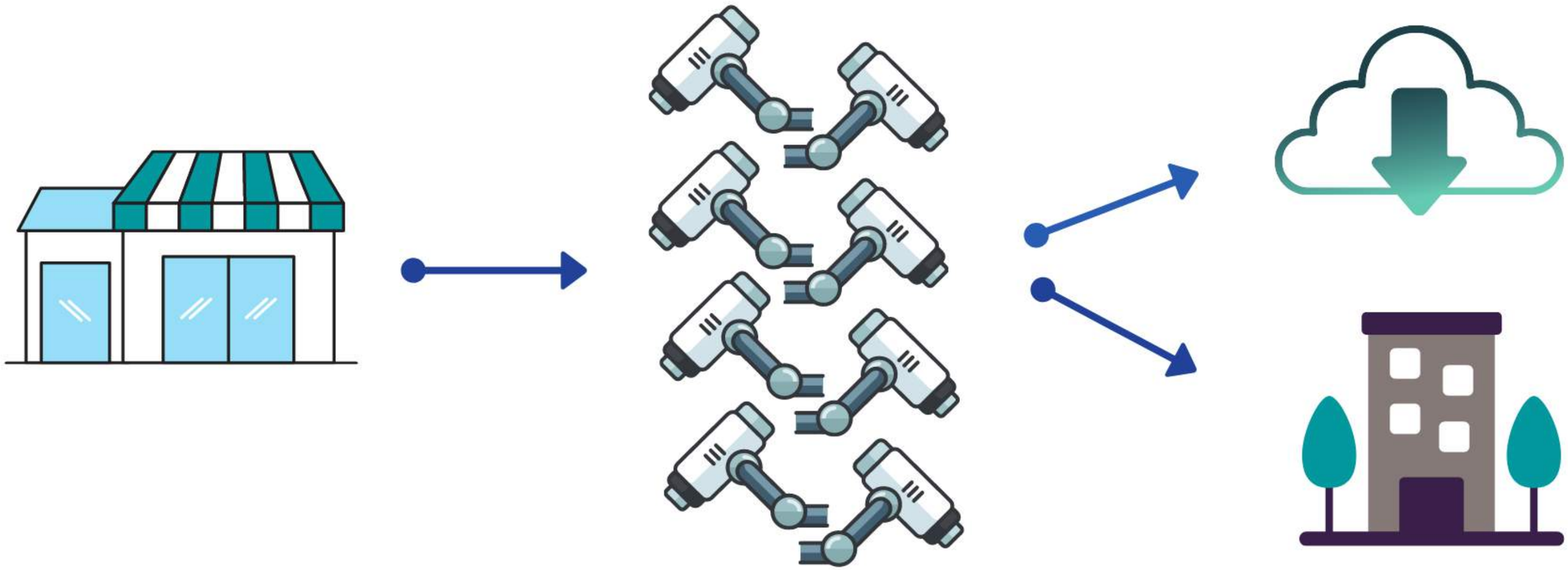
ALL CAMERAS STORED TO THE CLOUD



ONLY SELECT CAMERAS STORED TO THE CLOUD



ALL CAMERAS HAVE BOTH LOCAL AND CLOUD STORAGE



HOW TO IDENTIFY CLOUD VIDEO CUSTOMERS

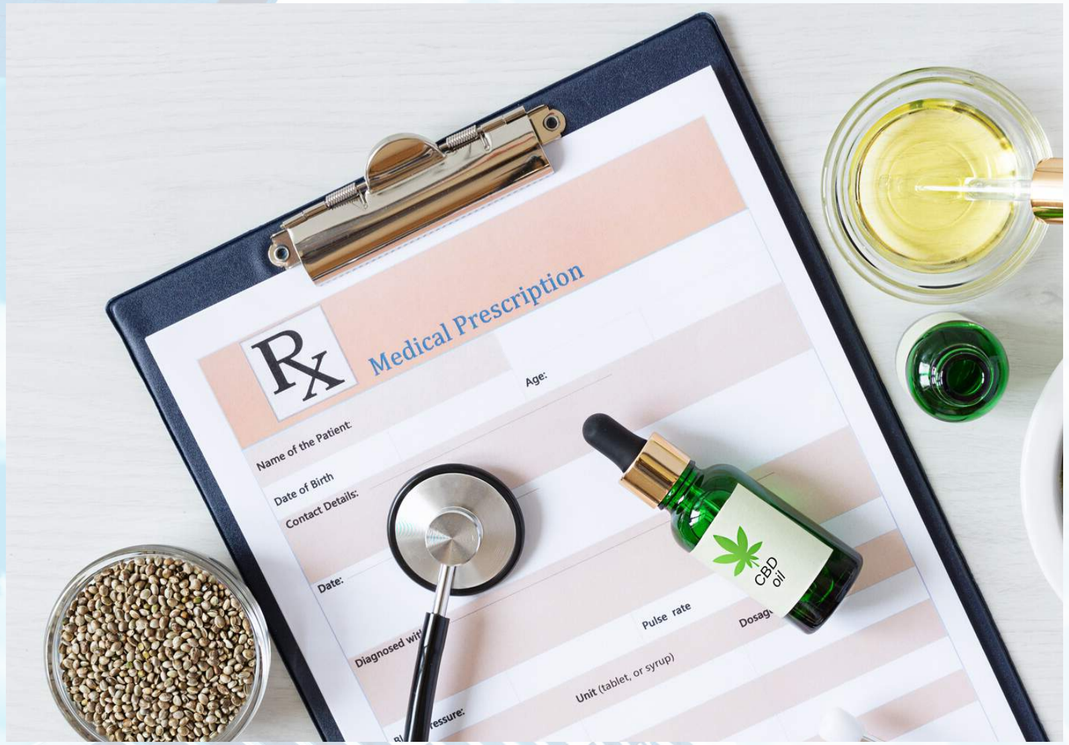
BUSINESSES WITH MULTIPLE LOCATIONS

RETAIL
FRANCHISES

PROPERTY
MANAGEMENT

HEALTH &
FITNESS

REGULATED BUSINESSES

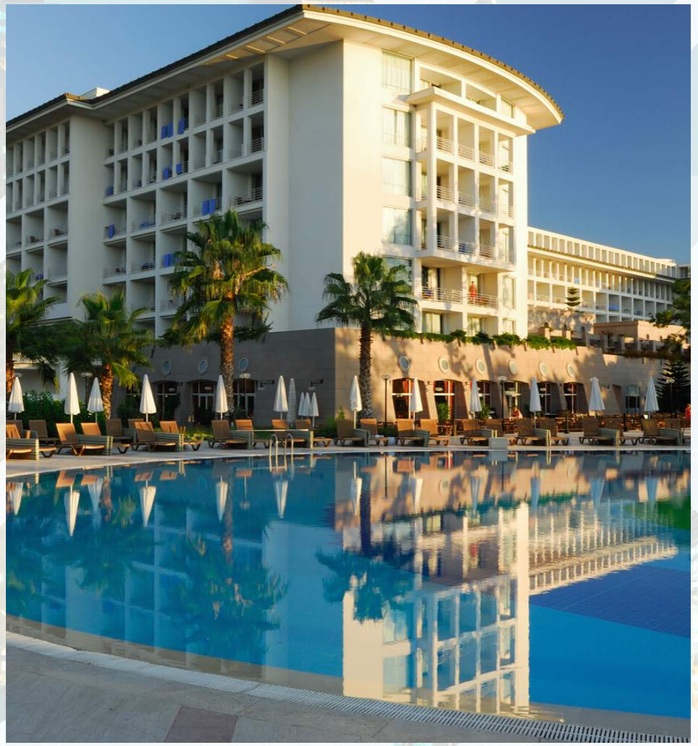


CANNABIS RETAIL &
PRODUCTION FACILITIES

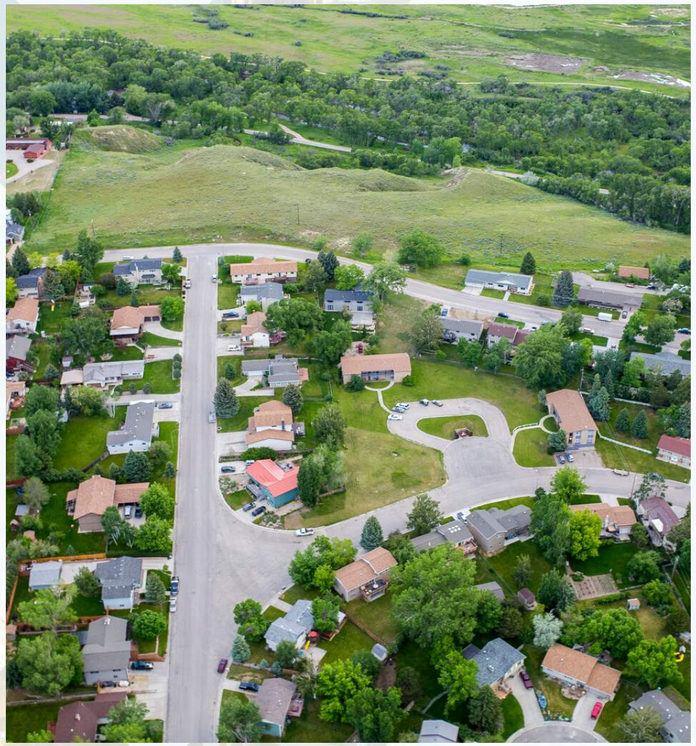
LIQUOR RETAIL &
HANDLING FACILITIES

LARGE OR SCALING LOCATIONS

EDUCATION
CAMPUSES



HOTELS & RESORTS



HOA
COMMUNITIES

HOW TO CREATE A CLOUD VIDEO SALES STRATEGY

UPSELL EXISTING CUSTOMERS

BUNDLING WITH HARDWARE

BUNDLING WITH SUPPORT

SINGLE LICENSE BUNDLE

SKYSWITCH RESELLER SUCCESS STORY

Gary Lee, *Converged Technologies, Inc.*

CONTACT INFORMATION

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