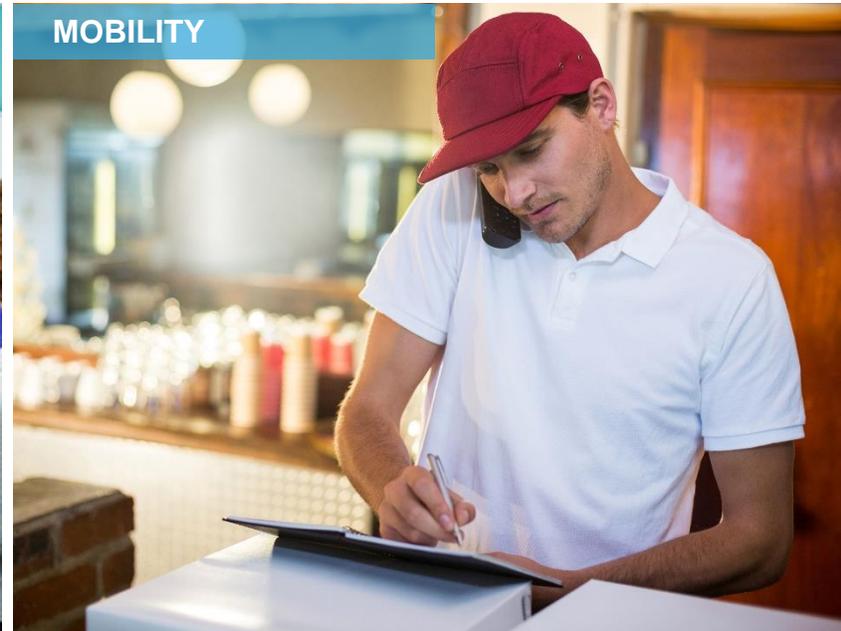


Higher Margins | Longer Warranty | North American-Based Support



The Easy Decision



\$2.1 billion global company with more than 25 years in telecommunications, VTech acquired Snom in 2016



End-to-End Snom SIP-based solutions designed & manufactured in-house



Innovative, diverse & scalable SIP based portfolio

- Business Desk Phones
- DECT Mobility Solutions
- Key Line, Single Cell & Multi-Cell
- Conference Phones Wired/Wireless
- Broadcast

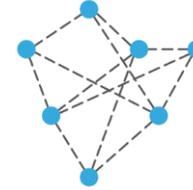


3 year warranty on Desk Phones, DECT Mobility & Conference Phones



North American based teams

- Engineering
- R&D
- Product
- Sales
- Marketing
- Technical Support

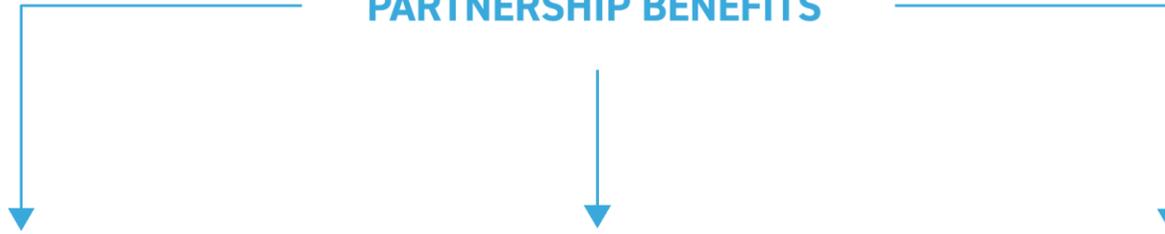


Extensive authorized network of distributors in North America



State-of-the-art North American distribution centers

PARTNERSHIP BENEFITS



Drive Net New Business Opportunities



Drive Increased Top Line Revenue



Drive Increased Margin & Profit

Higher Margins /

Longer Warranty /

North American-Based Support

M100 KLE DECT



Snom D7xx Series



The Snom D7xx Series



The Snom D7xx Series

3
YEAR
WARRANTY



Snom D717



Snom D735



Snom D785

Unique Features – 100% Compatible by Snom

Snom D717



Snom D735



Snom D785



WiFi Dongle



or

DECT Dongle



DECT 100%
Wireless Conference



The Snom D7xx Series - D7 Expansion Module



Snom D7



Vertical Industry Deployments

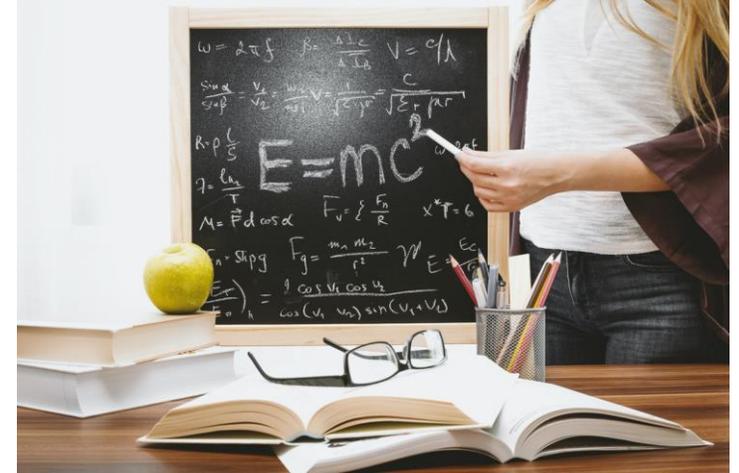
Restaurants



Retail



Education



Warehouse & Distribution



Manufacturing



Conferencing Solutions



C520

C52: SIP DECT Expansion Phone



C620: Wireless SIP Conference Phone



C620



C52: SIP DECT Expansion Phone



DECT vs WiFi

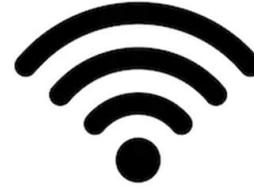
DECT
(Digital Enhanced Cordless Telecommunications)



- Stability.
- Security.
- Phone purpose-built standard.
- Better at overcoming obstacles.
- Keep your WiFi network free.
- No extra access points.

VS

WiFi
(Wireless Fidelity)



- Simplicity.
- Cost-effective.
- Mobile integration.

M100 Key Line Emulation DECT Solution

3
YEAR
WARRANTY

Special Pricing
Available
through
December 31



M100 KLE



M10 KLE



M10R KLE



M18 KLE

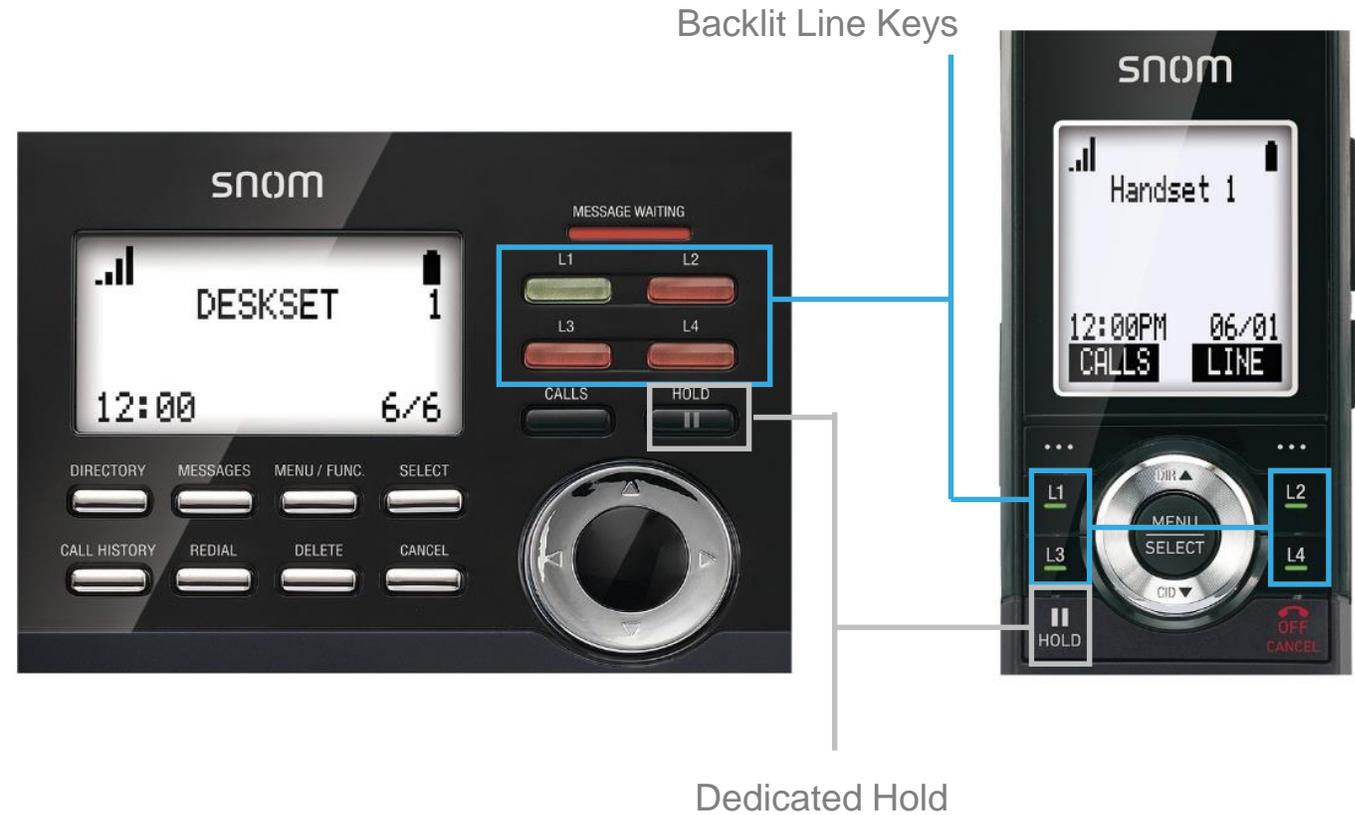
M100 Key Line Emulation Benefits



M18 KLE

M10 KLE

- 4 Backlit LED Line Keys
 - Allow Users to Manage Multiple Calls = No Training
 - Blinking Lights Show Who is on Hold for Easy Call Pickup
 - “Pick Up Line 2”
- L1 – L4 for Either Key Line or Private Lines
- Dedicated Hold Key
- Intercom / Paging with Privacy Mode



M100 Key Line/Wireless DECT Solution



What Our Partners are Saying

“The M100 is super easy to deploy with our platform”

“The M100 is incredibly easy to setup and utilize”

“I'm very comfortable recommending the M100 to our channels for their customers”

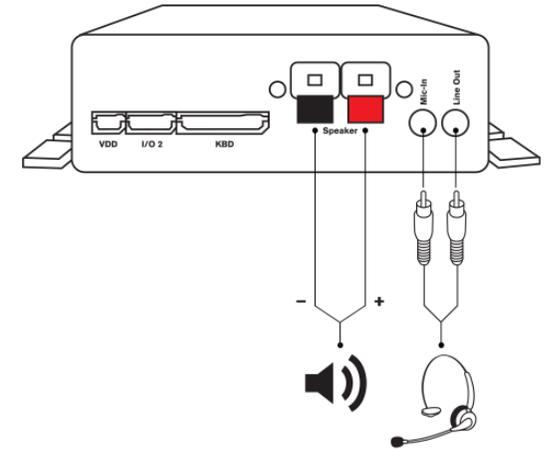
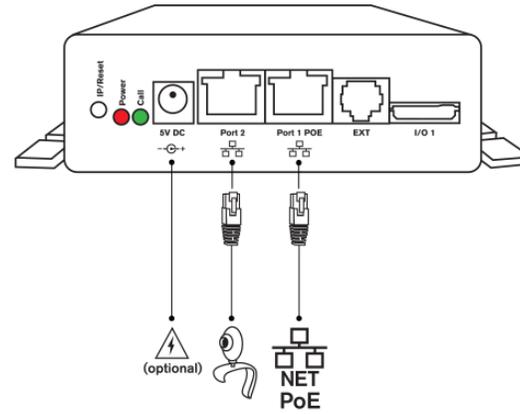


Broadcast & Paging



Snom PA1 Public Address System

3
YEAR
WARRANTY



Snom Cloud Service Provider Team for SkySwitch



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Simon Bradbrook
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Matt Hickey
Director of Sales, Cloud Service Providers / Strategic Alliances
mhickey@vtechphones.com



C620



M10 KLE



M18 KLE

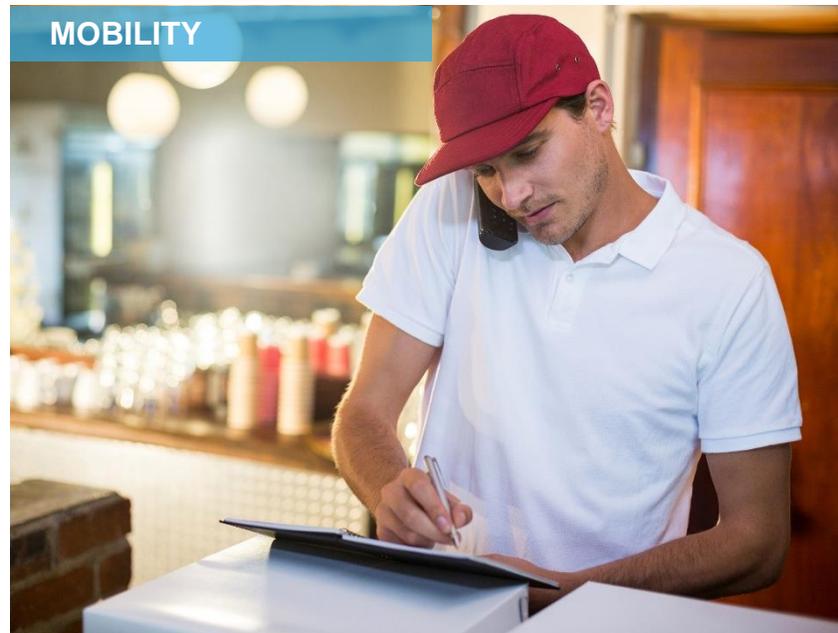


M100 KLE

The Winners Are.....

snom

Higher Margins | Longer Warranty | North American-Based Support



Thank You!

