



Higher Margins | Longer Warranty | North American-Based Support

CONFERENCE



MOBILITY



DESK PHONES

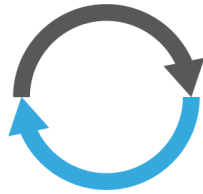


The Easy Decision

The VTech & Snom Advantage



\$2.1 billion global company with more than 25 years in telecommunications, VTech acquired Snom in 2016



End-to-End Snom SIP-based solutions designed & manufactured in-house



Innovative, diverse & scalable SIP based portfolio

- Business Desk Phones
- DECT Mobility Solutions
- Key Line, Single Cell & Multi-Cell
- Conference Phones Wired/Wireless
- Broadcast



3 year warranty on Desk Phones, DECT Mobility & Conference Phones



North American based teams

- Engineering
- R&D
- Product
- Sales
- Marketing
- Technical Support



Extensive authorized network of distributors in North America



State-of-the-art North American distribution centers



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M100 KLE DECT



Snom D7xx Series



The Snom D7xx Series



The Snom D7xx Series

3
YEAR
WARRANTY



Snom D717



Snom D735



Snom D785

Unique Features – 100% Compatible by Snom



Snom D717



Snom D735



Snom D785



WiFi Dongle



or

DECT Dongle



DECT 100%
Wireless Conference



The Snom D7xx Series - D7 Expansion Module



Snom D7



Vertical Industry Deployments

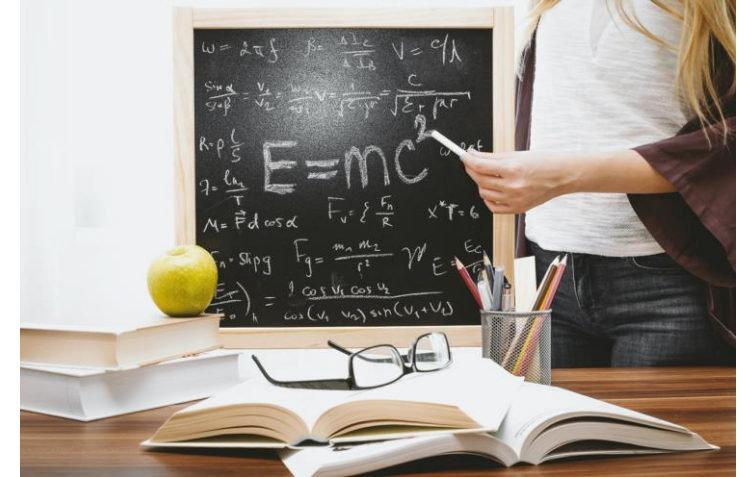
Restaurants



Retail



Education



Warehouse & Distribution



Manufacturing



Conferencing Solutions



SIP Conference Solutions

3
YEAR
WARRANTY

C520



C52: SIP DECT Expansion Phone



C620: Wireless SIP Conference Phone



C620

C52: SIP DECT Expansion Phone



DECT vs WiFi

DECT

(Digital Enhanced Cordless Telecommunications)

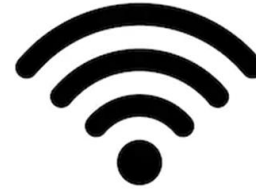


- Stability.
- Security.
- Phone purpose-built standard.
- Better at overcoming obstacles.
- Keep your WiFi network free.
- No extra access points.

VS

WiFi

(Wireless Fidelity)



- Simplicity.
- Cost-effective.
- Mobile integration.

M100 Key Line Emulation DECT Solution

3
YEAR
WARRANTY

Special Pricing
Available
through
December 31



M100 KLE



M10 KLE



M10R KLE



M18 KLE

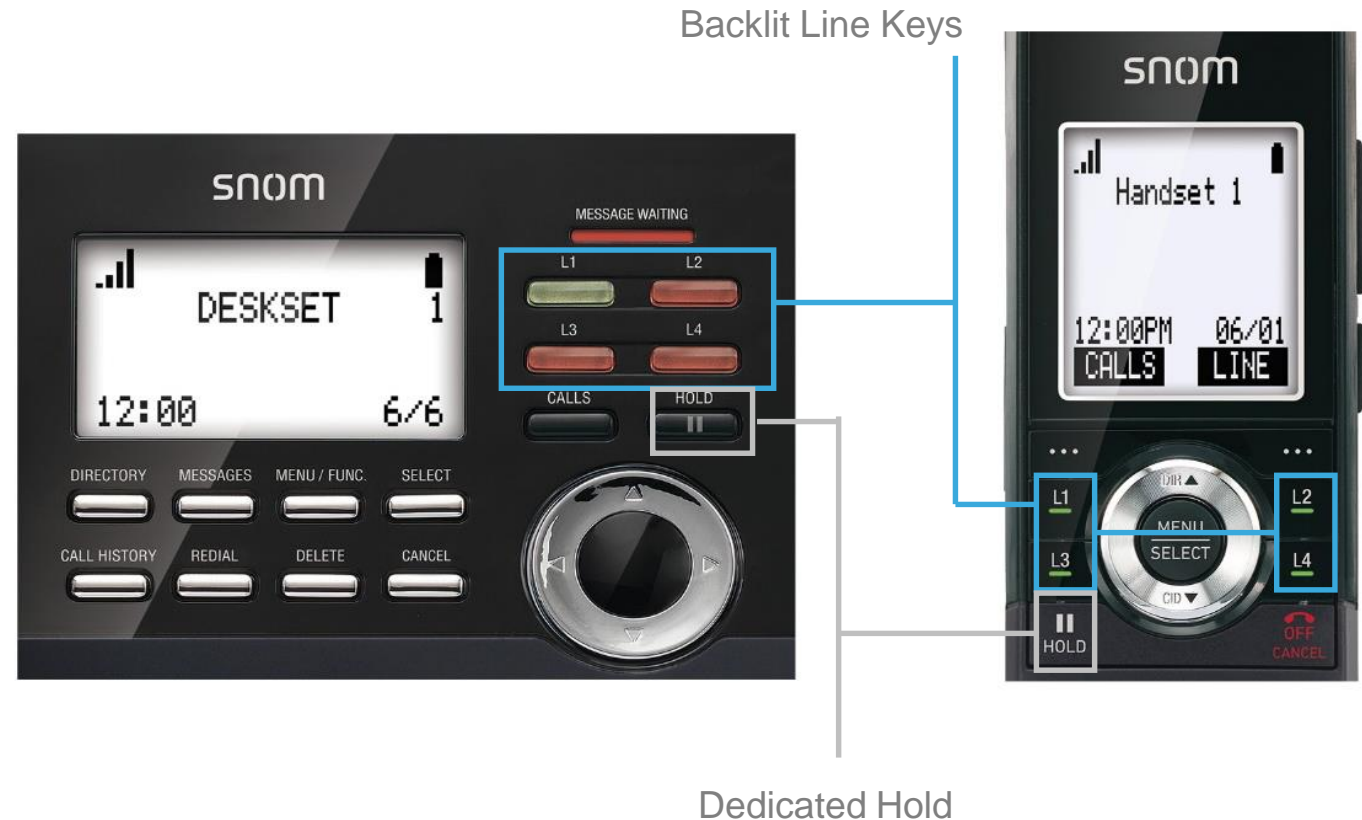
M100 Key Line Emulation Benefits

3
YEAR
WARRANTY

M18 KLE

M10 KLE

- 4 Backlit LED Line Keys
 - Allow Users to Manage Multiple Calls = No Training
 - Blinking Lights Show Who is on Hold for Easy Call Pickup
 - “Pick Up Line 2”
- L1 – L4 for Either Key Line or Private Lines
- Dedicated Hold Key
- Intercom / Paging with Privacy Mode



M100 Key Line/Wireless DECT Solution



What Our Partners are Saying

“The M100 is super easy to deploy with our platform”

“The M100 is incredibly easy to setup and utilize”

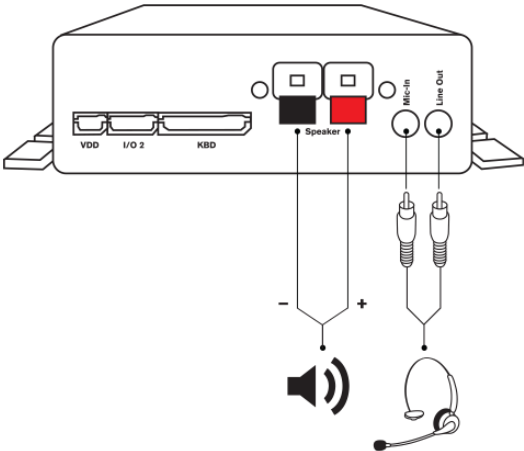
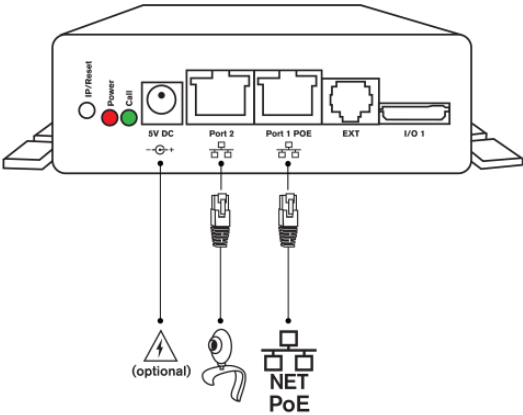
“I'm very comfortable recommending the M100 to our channels for their customers”



Broadcast & Paging



Snom PA1 Public Address System



Snom Cloud Service Provider Team for SkySwitch



Korey Kather
Regional Account Manager, Cloud Service Providers
kkather@vtechphones.com



Simon Bradbrook
Sales Engineer, Cloud Service Providers
sbradbrook@vtechphones.com



Matt Hickey
Director of Sales, Cloud Service Providers / Strategic Alliances
mhickey@vtechphones.com

snom

SkySwitch



C620



M10 KLE



M18 KLE



M100 KLE

The Winners Are.....



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Thank You!



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